

Exciting Career Opportunities

Manager Cards

Reporting to: Country Manager Digital Banking

Business Unit: Digital Banking

Location: Lusaka

Job Purpose

To provide strategic leadership to cards, and e Channels solutions in ways that attract and retain clients and enable the bank to achieve its revenue and profitability targets.

Key Areas of Responsibility

- Development and implementation of a retail sales and product strategy for the bank across its target segments
- Sales and marketing analysis
- Product development and testing
- Product pricing, packaging and positioning
- Sales campaigns and product promotions
- Budget management
- Governance, risk and compliance management
- Strategic stakeholder engagement

- Effective teamwork, self-management and alignment with group values

Qualifications & Experience

- Grade 12 School Certificate with 5 Credits including Mathematics and English
- Relevant business degree, preferably with a major in Business Administration, Finance, Accounting, Economics, Law or a related discipline Experience in banking procedures.
- Strong communication, negotiation, problem solving and analytic skills.
- 2+ years' banking experience encompassing full understanding of Retail and Digital products (Debit and Credit Cards)
- 2+ years' experience in a leadership role

Interested Applicants who meet the job requirements should e-mail their CV's to **jobs-zm@bancabc.com**. Only shortlisted candidates will be contacted. Be sure to include the job applied for in the subject field. **Closing date: 12th January 2019**

Reshaping African Banking