

Exciting Career Opportunities

Designation:	Digital Services and Products
Reporting Line:	Country Manager, Cash and Liquidity Management
Business Unit:	Corporate Investment Banking (CIB) - Cash & Liquidity Management (CLM)
Location:	Copperbelt
Employment Type:	Permanent
Job Purpose	
Responsible for assisting Cash and Liquidity Management Unit in origination, solutions and execution of Digital, e-Products /e- channels and Banking products to be able to anticipate and engage clients on their specific needs.	
Key Outputs & Responsibilities	
<ul style="list-style-type: none"> To develop digital product portfolio life cycles, from new product development to go-live, review so that there is post production monitoring. To identify market requirements for current and future digital and e-products and services in liaison with internal / external stakeholders and Relationship Managers to ensure high quality service is delivered. To meet designed project, budget and business strategy requirements as required in order to analyse, monitor and manage performance of relevant portfolio(s). Work closely with stakeholders to grow transactional business, volumes, and revenues for all Digital banking products and services. Solution-focused problem solver with a track record of handling complex customer issues with minimum supervision so that there is stakeholder satisfaction. Enhance internal and external stakeholders' engagement on CLM digital services and products and services through regular interaction; and procuring senior management sponsorship for key clients in order to improve the Banks brand through client events. Work Closely with internal stakeholders in Retail & Digital, Information Technology, Treasury, Operations, Product Management, e-Channels Support, Branches and other relevant units to ensure seamless pitch, implementation, and delivery of CLM Digital products and services under Cash & Liability Management, CIB. Active participation in product development, launch and monitoring of CLM services and solutions in order to achieve collective goals. 	
Education Requirements	
<ul style="list-style-type: none"> Grade 12 School Certificate with 5 Credits including Mathematics and English. Relevant Degrees in any Business-related course 	
Experience & Qualifications	
<ul style="list-style-type: none"> 3+ years' experience in Banking Understanding of CLM, digital and e-channels products and services Familiarity in Transactional Banking, Project Management Corporate Customer facing experience Sound commercial judgement Strong negotiation & analytical skills Experience of portfolio management 	

Interested Applicants who meet the job requirements should e-mail their CV's to jobs-zm@bancabc.com Please note that only shortlisted candidates will be contacted. For detailed information on the jobs, visit our website at www.atlasmara.com. Be sure to include the job applied for in the subject field. **Closing date: Tuesday, 2nd August, 2022.**

Reshaping African Banking