

Job Advert

Designation	Head of Investments Services Limited (ISL)
Reporting Line	Managing Director (Atlas Mara), Board Chairperson (ISL)
Business Unit	Investments Services Limited (ISL)
Location:	Lusaka
Job Purpose To drive the growth of the business through formulating, executing and coordinating high quality business strategies and ensure their alignment with group short-term and long-term objectives to advance the business competitive rank.	
Key Outputs & Responsibilities	
Formulation, execution, and co-ordination of business strategy <ul style="list-style-type: none"> Build and maintain trusted partner relationships across the business segments to obtain a clear understanding of business direction and desired outcomes. Lead the creation of appropriate metrics to monitor strategy achievement, provide snapshots on the progress of key initiatives and highlight material and reputational risks. Organize regular investment reports and reviews, including quantitative and qualitative portfolio studies to ensure business strategies remain relevant and in line with the Board approved medium term plans. 	
Financial Management <ul style="list-style-type: none"> Recommend yearly budget for Board approval and prudently manages organization's resources within those budget guidelines according to current laws and regulations. Communicate and liaise with in-country teams to translate this into detailed objectives and targets for each role. Work closely with the Finance Manager to review annual budget from a business perspective to ensure budgets align to the overall vision. Improve the total Funds under Management to drive revenue, meet regulatory capital and enhance return on equity for the business. 	
Change Management to drive Overall key Business Projects <ul style="list-style-type: none"> Manage agreed group and bank projects and initiatives to ensure the achievement of anticipated revenues and cost savings. 	
Oversee all business operations and processes <ul style="list-style-type: none"> Develop and implement operational policies for asset management for an effective day-to-day operation of the company. Identify underlying causes and trends in management information and provide remedial action to avoid income leakage. Provide direction to teams regarding ways to optimize efficiencies 	
Governance, Risk and Compliance Management <ul style="list-style-type: none"> Ensure ongoing adherence to regulatory, internal policy and process standards to attain satisfactory audits. Use influence to facilitate precise execution and a culture of discipline across all units of the business to foster a proactive risk management culture. 	
Oversee the legal and regulatory environment <ul style="list-style-type: none"> Stay abreast of upcoming regulatory changes to be able to flag and minimize the impacts thereof. Develop and manage all contracts and agreements to ensure compliance with all licenses and consents. Ensure ongoing adherence to regulatory and legal requirements as stipulated within the Securities Act 	
Effective teamwork, self-management and alignment with group values <ul style="list-style-type: none"> Engage with all key stakeholders to integrate business requirements with the group expected outcomes. Lead and motivate subordinates to advance employee engagement and develop a high performing managerial team. Promote a co-operative climate in working with others to achieve collective goals. 	
Qualifications & Technical Experience <ul style="list-style-type: none"> Grade 12 School Certificate with 5 credits, English and Mathematics inclusive Professional Chartered Accountant - Full ACCA or CIMA or similar field. Post graduate degree, professional qualification or equivalent would be an added advantage Highly Proficient in Microsoft Excel and Power point Applications Knowledge of Oracle Fusion Applications 5+ years' experience in similar role 	

Interested Applicants who meet the job requirements should email their CV's to e-mail address jobs-zm@bancabc.co.zm. Please note that **only shortlisted candidates** will be contacted. Clearly state the position you are applying for in the subject field.

Closing date: Thursday, 14th December, 2023

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